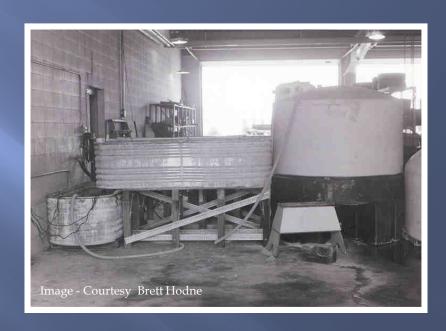
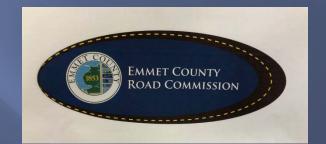


Brine Panel Discussion:
Research, Instillation &
Implementation
October 16, 2019











TOOLS IN THE TOOL BOX



Versatile Flexible Efficient







Winter Maintenance/Best Practices

- Planning
- Training
- Equipment
- Calibration
- > Salt
- > Sand
- **Liquids**

- > Environment
- Travel Speed
- > Infrastructure
- Pavement Temp
- Policy and Procedure
- Communication

Baby Steps





\$\$\$\$\$\$\$\$\$\$\$\$\$\$

25% to 45% of Maintenance Budget nationally for the average year for Winter Maintenance

Diminishing Return on Investment other than Public Safety!





Key Talking Points

Manufactured Salt Brine Water Supply Salt Gradation, Inert Ingredients **Cleanout Issues Electrical Infrastructure Pumps Plumbing Fill Points Storage-Containment**

Your Costs....





Equipment



Your Costs....



H20 & Size/Volume of Water Supply



Electrical Supply

CONTAINMENT







Wait - What Did You Say? Using Liquids/Salt Brine

- If you use less salt you will save \$\$\$
- If you use less salt you do less damage to the infrastructure
- If you use less salt you do less damage to your equipment
- If you use less salt it is better for the environment

Expectations Remain The Same Level-of-Service should improve





Salt Brine in Winter Maintenance

- Pre-Wetting
- > Anti-Icing
- Direct Liquid application
- ➤ All Divisions of Maintenance (Roadways, Sidewalks & Parking lots)





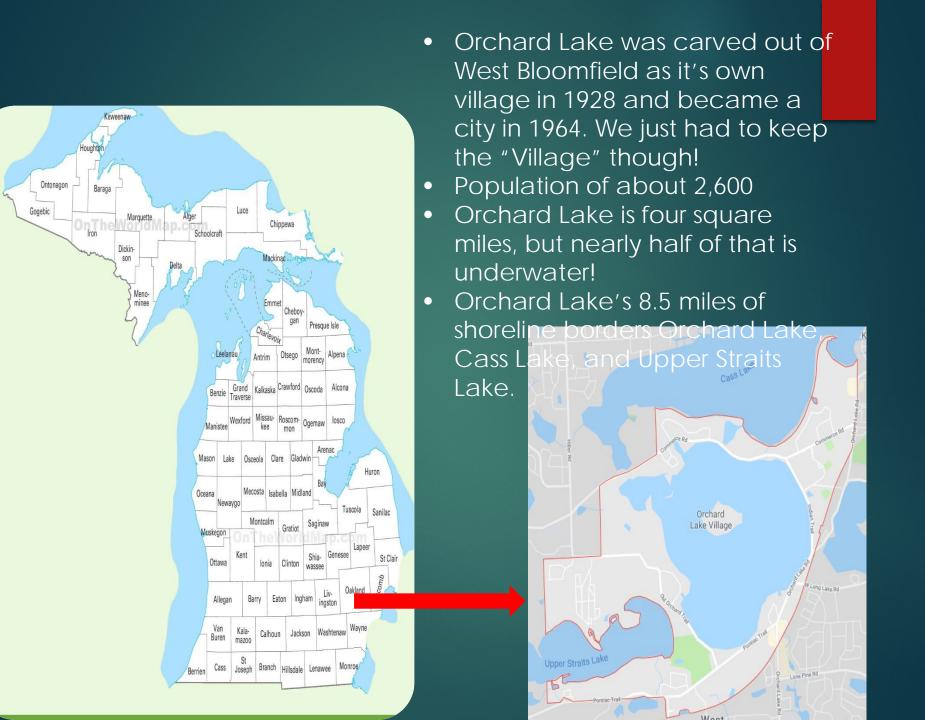
Locations of Agencies on Panel

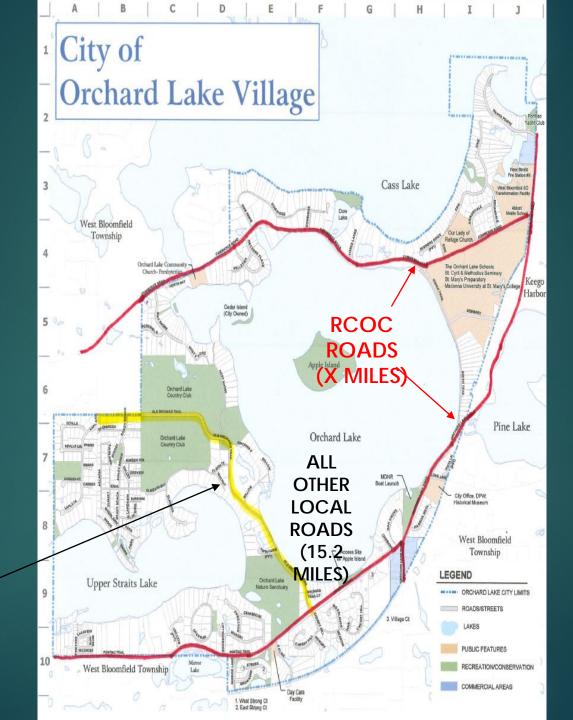


Anti-Icing Operations City of Orchard Lake Village

DIRECTOR OF CITY SERVICES
GERRY MCCALLUM







MAJOR

ROAD

(1.8 MILES)

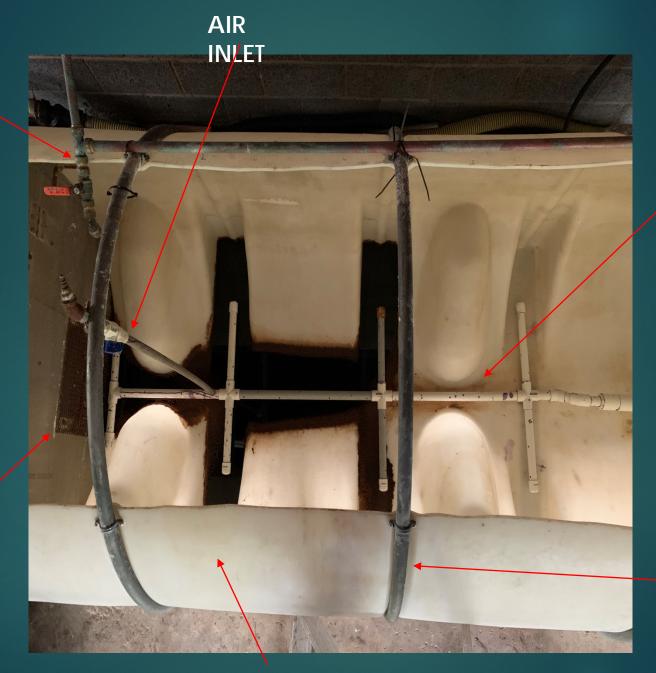




FILL

LINE

WATE R INLET

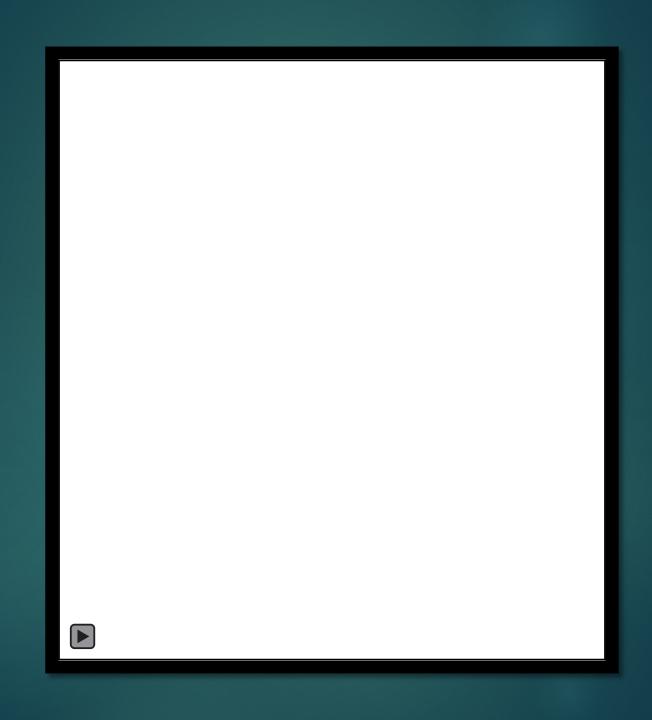


AIR & WATER PIPING

SCRE EN

SUPPO RTS

TA



500 GALLON TANK

HOSES & PIPES



PUMP

SPRAY BAR



THANK YOU

SPECIAL THANKS

_

CITY OF FARMINGTON HILLS – BRYAN PICKWORTH &

WEST BLOOMFIELD PARKS AND REC

EMMET COUNTY ROAD COMMISSION

NEW BRINE FACILITY

Emmet County Road Commission Facts

833 miles of County Roads (247 primary, 586 local)

216 lane miles of State Highway















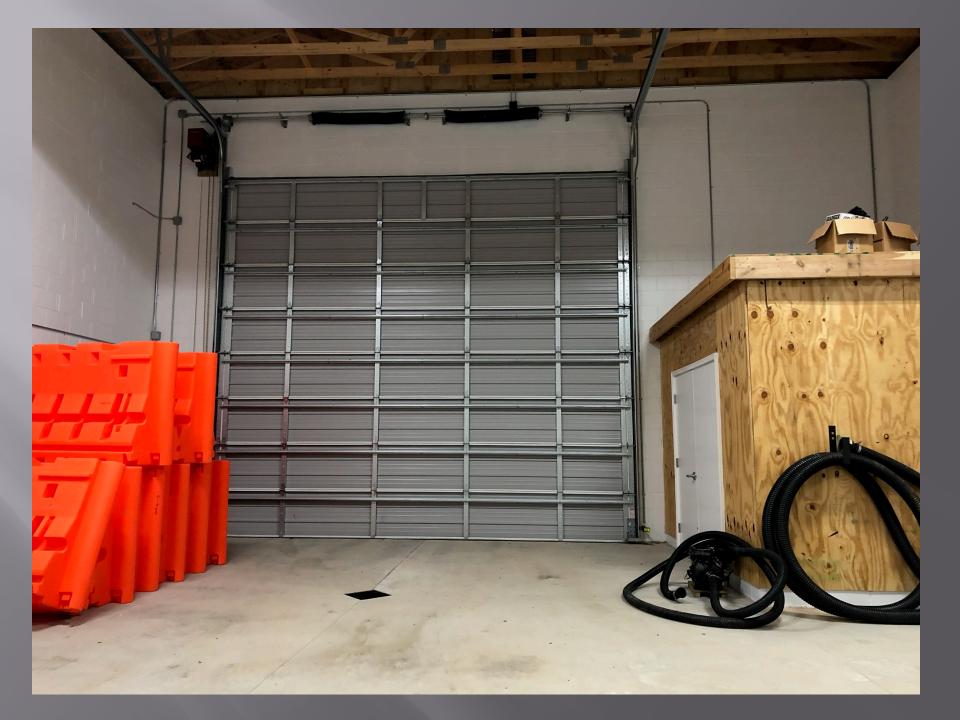




















LIQUID USEAGE

2017-2018: 59,000 gallons mineral well brine

2018-2019: 93,700 gallons mineral well brine 10,400 gallons organic additive

102,100 gallons





QUESTIONS



MDOT

- Steven Wessels is a Transportation Maintenance Supervisor , Hastings-MI
- Started his career in 1997













Brine Cost's Farmingto	n Hills DPW Wil	nter 18/19			
	<u>Unit Costs</u>				
	\$/1000 cft		gal/cft	\$/gal	
Water		\$33.62	7.48	\$0.004	
	\$/ton		gal/ton	\$/gal	
Salt		\$46.51	900	\$0.052	
	\$/gal		\$/gal (15%)	\$/gal (20%)	
Beet		\$1.50	\$0.23	\$0.30	
				\$/gal (32%)	
Liq Calc. Chloride-Delivered				\$0.63	
	\$/hr		gal/hr	\$/gal	
Labor		\$44.11	1000	\$0.044	
Operator 2 – loaded (electrical co	osts etc.)				
	<u>Pure Brine Cos</u>	<u>st</u>			
			\$/gal	\$0.08	
	85/15 Blended B	<u>rine</u>			
			\$/gal	\$0.31	
	80/20 Blended B	<u>rine</u>			
			\$/gal	\$0.38	

Farmington Hills'Lessons Learned

- Walk before you run Shared Services / Vendors
- Careful of over promising clear roads 24/7 Expectations
- Staff #1 resource Train, Train, Train, Empower, Buy In
- Network don't reinvent the wheel, attend webinars, conf's
- You will fail Learn from your trials & pilot programs
- Brine is the most forgiving- if starting a program or blending. When used with organics can help environment.
- Brine is a cost effective way to start with liquids
- Communicate and take the time to tour other municipalities





THANK YOU — Questions???







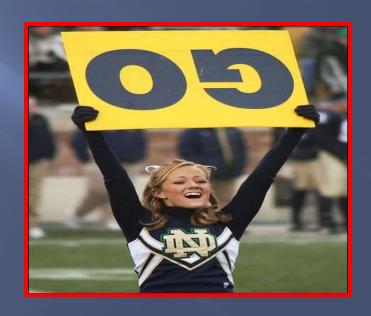




Single Axle/5 TONS - SALT= \$300+



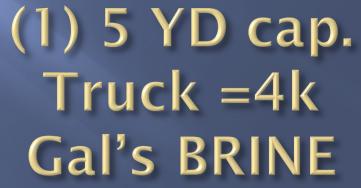
EVERYTIME YOU LOAD UP!!







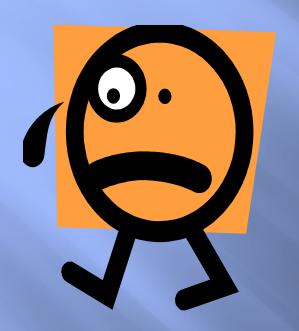








Tandem Axle - 10 TONS of SALT= \$600+



EVERYTIME YOU LOAD UP !!







PRE-WET PROGRAM



- The application of brine, calcium, or a mixture directly onto the salt at the spinner.
- Reduces salt bounce and amount required
- Best results are achieved with 10 + gallons per ton applied
- Achieves 'wet pavement' faster
- Accelerates the brine process







PRE-WET PROGRAM

- Overhead spray bar (for older equipment, trucks w/small tanks or pre-wet pump failures)
- Pile treat







Factoid: It Takes 10 Times More Resource to De-Ice than to Anti-Ice!

ADD UP ALL THE INTANGIBLES - SAFETY, EQUIP. WEAR & TEAR, LABOR, SALT, FUEL, etc. \$\$\$





LIQUIDS IN OUR PROGRAM

- Reduced annual granular salt use (30% 50%)
- High year before liquid = over 9,000 tons/yr.
- 2013 snow-mageddon only 6,400 tons used
- Avg. annual use about 5,000 tons
- Production of 100,000 gallons of brine/yr. to 1,000,000 gal. of brine now.





DLA- Direct Liquid Application

- Use on Freezing Fog, light snow events
- Use when pavement temps are 20 deg. and rising
- Completed entire routes with DLA
- Water main breaks
- Used instead of benching
- Consider route completion cycle time



